



Quoted By: Jason Cloutier
 Quote Expiration: 12/31/22
 Quote Name: City of National City-ERP-Munis
 2022
 Quote Description: Munis Tyler Hosted (Updated
 2.16..22)
 SaaS Term 3.00

Sales Quotation For:

City of National City
 1243 National City Blvd
 National City CA 91950-4397
 Phone: +1 (619) 336-4200

Tyler License Fees and Related Services

Description	Qty	License	Hours	Module Total	Year One Maintenance
Financial Management					
Accounting	1	\$ 64,947.00	136	\$ 0.00	\$ 0.00
Accounts Payable	1	\$ 17,572.00	40	\$ 0.00	\$ 0.00
Budgeting	1	\$ 17,572.00	56	\$ 0.00	\$ 0.00
Capital Assets	1	\$ 14,535.00	48	\$ 0.00	\$ 0.00
Cash Management	1	\$ 11,881.00	40	\$ 11,881.00	\$ 0.00
Contract Management	1	\$ 7,089.00	32	\$ 0.00	\$ 0.00
eProcurement	1	\$ 11,618.00	32	\$ 11,618.00	\$ 0.00
Project & Grant Accounting	1	\$ 12,067.00	48	\$ 0.00	\$ 0.00
Purchasing	1	\$ 26,492.00	112	\$ 0.00	\$ 0.00
Revenue Management					
Accounts Receivable	1	\$ 12,968.00	88	\$ 0.00	\$ 0.00
Animal License	1	\$ 5,894.00	24	\$ 5,894.00	\$ 0.00
Cashiering	1	\$ 24,507.00	48	\$ 18,380.00	\$ 0.00
General Billing	1	\$ 8,285.00	40	\$ 0.00	\$ 0.00
Human Resources Management					
Human Resources & Talent Management	1	\$ 13,162.00	88	\$ 0.00	\$ 0.00

Payroll w/ESS	1	\$ 16,263.00	168	\$ 0.00	\$ 0.00
Content Management					
Content Manager Core	1	\$ 23,797.00	48	\$ 23,797.00	\$ 0.00
Additional					
Enterprise Forms Processing (including Common Form Set)	1	\$ 12,312.00	0	\$ 12,312.00	\$ 0.00
		<i>Sub-Total</i>		\$ 300,961.00	\$ 83,882.00
		<i>Less Discount</i>		\$ 217,079.00	\$ 0.00
		TOTAL	1048	\$ 83,882.00	\$ 0.00

Tyler SaaS and Related Services

Description	Qty	Imp. Hours	Annual Fee
Financial Management			
Accounting	1	0	\$ 23,380.00
Accounts Payable	1	0	\$ 6,325.00
Budgeting	1	0	\$ 6,325.00
Capital Assets	1	0	\$ 5,232.00
Cash Management	1	0	\$ 4,277.00
Contract Management	1	0	\$ 2,552.00
eProcurement	1	0	\$ 4,182.00
Project & Grant Accounting	1	0	\$ 4,344.00
Purchasing	1	0	\$ 9,537.00
Human Resources Management			
Human Resources & Talent Management	1	0	\$ 4,738.00
Payroll w/ESS	1	0	\$ 5,854.00
Revenue Management			
Accounts Receivable	1	0	\$ 4,668.00
Animal License	1	0	\$ 2,121.00
Cashiering	1	0	\$ 4,595.00
General Billing	1	0	\$ 2,982.00
Content Management			

Content Manager Core	1	0	\$ 8,566.00
Data Insights			
Enterprise Analytics and Reporting w Executive Insights	1	0	\$ 11,062.00
Open Finance	1	0	\$ 10,000.00
Additional			
Enterprise Forms Processing (including Common Form Set)	1	0	\$ 4,432.00
TOTAL		0	\$ 125,172.00

Professional Services

Description	Quantity	Unit Price	Ext Discount	Extended Price	Maintenance
Forms Processing - Configuration	1	\$ 2,000.00	\$ 0.00	\$ 2,000.00	\$ 0.00
Install Fee - Open Finance	1	\$ 5,600.00	\$ 0.00	\$ 5,600.00	\$ 0.00
Project Management	132	\$ 185.00	\$ 0.00	\$ 24,420.00	\$ 0.00
Conversions – See Detailed Breakdown Below				\$ 23,550.00	\$ 0.00
Onsite Implementation	280	\$ 210.00	\$ 0.00	\$ 58,800.00	\$ 0.00
Remote Implementation	768	\$ 185.00	\$ 0.00	\$ 142,080.00	\$ 0.00
TOTAL				\$ 256,450.00	\$ 0.00

3rd Party Hardware, Software and Services

Description	Qty	Unit Price	Unit Discount	Total Price	Unit Maint/SaaS	Unit Maint/SaaS Discount	Total Maint/SaaS
Cash Drawer	2	\$ 260.00	\$ 0.00	\$ 520.00	\$ 0.00	\$ 0.00	\$ 0.00
Hand Held Scanner - Model 1950GSR	2	\$ 450.00	\$ 0.00	\$ 900.00	\$ 0.00	\$ 0.00	\$ 0.00
Hand Held Scanner Stand	2	\$ 30.00	\$ 0.00	\$ 60.00	\$ 0.00	\$ 0.00	\$ 0.00
Printer (TM-S9000II)	2	\$ 1,623.00	\$ 0.00	\$ 3,246.00	\$ 0.00	\$ 0.00	\$ 0.00

TOTAL

\$ 4,726.00

\$ 0.00

Summary

One Time Fees

Recurring Fees

Total Tyler License Fees

\$ 83,882.00

\$ 0.00

Total SaaS

\$ 0.00

\$ 125,172.00

Total Tyler Services

\$ 256,450.00

\$ 0.00

Total Third-Party Hardware, Software, Services

\$ 4,726.00

\$ 0.00

Summary Total

\$ 345,058.00

\$ 125,172.00

Contract Total

\$ 720,574.00

Estimated Travel Expenses excl in Contract

Total

\$ 16,440.00

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held For six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: _____ Date: _____

Print Name: _____ P.O.#: _____

All Primary values quoted in US Dollars

Detailed Breakdown of Conversions (Included in Summary Total)

Description	Qty	Unit Price	Unit Discount	Extended Price
Accounting				
AC - Actuals up to 3 years	1	\$ 1,500.00	\$ 750.00	\$ 750.00
AC - Budgets up to 3 years	1	\$ 1,500.00	\$ 750.00	\$ 750.00
AC Standard COA	1	\$ 2,000.00	\$ 1,000.00	\$ 1,000.00
Accounts Payable				
AP - Checks up to 5 years	1	\$ 2,600.00	\$ 1,300.00	\$ 1,300.00
AP - Invoice up to 5 years	1	\$ 3,400.00	\$ 1,700.00	\$ 1,700.00
AP Standard Master	1	\$ 1,600.00	\$ 800.00	\$ 800.00

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Contract Management				
Contracts	1	\$ 4,000.00	\$ 2,000.00	\$ 2,000.00
General Billing				
GB - Bills up to 5 years	1	\$ 4,000.00	\$ 2,000.00	\$ 2,000.00
GB - Recurring Invoices	1	\$ 2,700.00	\$ 1,350.00	\$ 1,350.00
GB Std CID	1	\$ 1,500.00	\$ 750.00	\$ 750.00
Payroll				
HR Human Resources - PM Action History up to 5 years	1	\$ 1,400.00	\$ 700.00	\$ 700.00
HR Human Resources - Position Control	1	\$ 1,400.00	\$ 700.00	\$ 700.00
PR Payroll - Accrual Balances	1	\$ 1,500.00	\$ 750.00	\$ 750.00
PR Payroll - Accumulators up to 5 years	1	\$ 1,400.00	\$ 700.00	\$ 700.00
PR Payroll - Check History up to 5 years	1	\$ 1,200.00	\$ 600.00	\$ 600.00
PR Payroll - Deductions	1	\$ 1,800.00	\$ 900.00	\$ 900.00
PR Payroll - Earning/Deduction Hist up to 5 years	1	\$ 2,500.00	\$ 1,250.00	\$ 1,250.00
PR Payroll - Standard	1	\$ 2,000.00	\$ 1,000.00	\$ 1,000.00
PR Payroll - State Retirement Tables	1	\$ 1,400.00	\$ 700.00	\$ 700.00
Project & Grant Accounting				
PG - Actuals up to 3 years	1	\$ 1,500.00	\$ 750.00	\$ 750.00
PG - Budgets up to 3 years	1	\$ 1,500.00	\$ 750.00	\$ 750.00
PGA Standard	1	\$ 2,000.00	\$ 1,000.00	\$ 1,000.00
Purchasing				
Purchasing - Standard	1	\$ 2,700.00	\$ 1,350.00	\$ 1,350.00
TOTAL				\$ 23,550.00

Tyler License Fee Discount Detail (Excludes Optional Products)

Description	License	Liense Discount	License Net	Maintenance Basis	Year One Maint Discount	Year One Maint Net
Financial Management						
Accounting	\$ 64,947.00	\$ 64,947.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Accounts Payable	\$ 17,572.00	\$ 17,572.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Budgeting	\$ 17,572.00	\$ 17,572.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Capital Assets	\$ 14,535.00	\$ 14,535.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Cash Management	\$ 11,881.00	\$ 0.00	\$ 11,881.00	\$ 0.00	\$ 0.00	\$ 0.00
Contract Management	\$ 7,089.00	\$ 7,089.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
eProcurement	\$ 11,618.00	\$ 0.00	\$ 11,618.00	\$ 0.00	\$ 0.00	\$ 0.00
Project & Grant Accounting	\$ 12,067.00	\$ 12,067.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Purchasing	\$ 26,492.00	\$ 26,492.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Human Resources Management						
Human Resources & Talent Management						
Management	\$ 13,162.00	\$ 13,162.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Payroll w/ESS	\$ 16,263.00	\$ 16,263.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Revenue Management						
Accounts Receivable	\$ 12,968.00	\$ 12,968.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Animal License	\$ 5,894.00	\$ 0.00	\$ 5,894.00	\$ 0.00	\$ 0.00	\$ 0.00
Cashiering	\$ 24,507.00	\$ 6,127.00	\$ 18,380.00	\$ 0.00	\$ 0.00	\$ 0.00
General Billing	\$ 8,285.00	\$ 8,285.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Content Management						
Content Manager Core	\$ 23,797.00	\$ 0.00	\$ 23,797.00	\$ 0.00	\$ 0.00	\$ 0.00
Additional						
Enterprise Forms Processing (including Common Form Set)	\$ 12,312.00	\$ 0.00	\$ 12,312.00	\$ 0.00	\$ 0.00	\$ 0.00
TOTAL	\$ 300,961.00	\$ 217,079.00	\$ 83,882.00	\$ 0.00	\$ 0.00	\$ 0.00

Comments

Tyler's quote contains estimates of the amount of services needed, based on our preliminary understanding of the scope, level of engagement, and timeline as defined in the Statement of Work (SOW) for your project. The actual amount of services required may vary, based on these factors.

Tyler's pricing is based on the scope of proposed products and services contracted from Tyler. Should portions of the scope of products or services be altered by the Client, Tyler reserves the right to adjust prices for the remaining scope accordingly.

Unless otherwise noted, prices submitted in the quote do not include travel expenses incurred in accordance with Tyler's then-current Business Travel Policy.

Tyler's prices do not include applicable local, city or federal sales, use excise, personal property or other similar taxes or duties, which you are responsible for determining and remitting. Installations are completed remotely but can be done onsite upon request at an additional cost.

In the event Client cancels services less than two (2) weeks in advance, Client is liable to Tyler for (i) all non-refundable expenses incurred by Tyler on Client's behalf; and (ii) daily fees associated with the cancelled services if Tyler is unable to re-assign its personnel.

The Implementation Hours included in this quote assume a work split effort of 70% Client and 30% Tyler.

Implementation Hours are scheduled and delivered in four (4) or eight (8) hour increments.

Tyler provides onsite training for a maximum of 12 people per class. In the event that more than 12 users wish to participate in a training class or more than one occurrence of a class is needed, Tyler will either provide additional days at then-current rates for training or Tyler will utilize a Train-the-Trainer approach whereby the client designated attendees of the initial training can thereafter train the remaining users.

As a new Tyler client, you are entitled to a 14-day or a 30-day trial of the Managed Detection and Response cybersecurity service. Please reference <https://www.tylertech.com/services/tyler-detect> for more information on the service and contact CybersecuritySales@tylertech.com to initiate the trial.

Tyler currently supports the following identity providers (IdP's) for use with Tyler back-office solutions: Microsoft Active Directory through Azure AD, ADFS or Okta AD agent, Google Cloud Identity, Okta, and Identity Automation RapidIdentity. Any requirement by you to use an IdP not supported by Tyler will require additional costs, available upon request.

Tyler Content Manager SE includes up to 1TB of storage. Should additional storage be needed it may be purchased as needed at an annual fee of \$5,000 per TB.

The SaaS fees for product that are not named users are based on 50 concurrent users. Should the number of concurrent users be exceeded, Tyler reserves the right to re-negotiate the SaaS fees based upon any resulting changes in the pricing categories.

Financial library includes: standard A/P check, standard EFT/ACH, standard Purchase order, standard Contract, 1099M, 1099INT, 1099S, 1099NEC and 1099G.

General Billing library includes: standard invoice, standard statement, standard general billing receipt and standard miscellaneous receipt.

Personnel Actions Forms Library includes: standard Personnel Action form - New and standard Personnel Action Form - Change.

Payroll library includes: standard PR check, standard direct deposit, standard vendor from payroll check, standard vendor from payroll direct deposit, W2, W2c, ACA 1095B, ACA 1095C and 1099 R.

Your rights, and the rights of any of your end users, to use Tyler's Data & Insights SaaS Services, or certain Tyler solutions which include Tyler's Data & Insights data platform, are subject to the Terms of Services, available at <https://www.tylertech.com/terms/data-insights-saas-services-terms-of-service>. By signing this sales quotation, or accessing, installing, or using any of the Tyler solutions listed at the linked terms, you certify that you have reviewed, understand, and agree to said terms.

In the event Client acquires from Tyler any edition of Content Manager software other than Enterprise Edition, the license for Content Manager is restricted to use with Tyler applications only. If Client wishes to use Content Manager software with non-Tyler applications, Client must purchase or upgrade to Content Manager Enterprise Edition.

Tyler's form library prices are based on the actual form quantities listed, and assume the forms will be provided according to the standard Enterprise ERP form template. Any forms in addition to the quoted amounts and types, including custom forms or forms that otherwise require custom programming, are subject to an additional fee. Please also note that use of the Tyler Forms functionality requires the use of approved printers as well. You may contact Tyler's support team for the most current list of approved printers. Any forms included in this quote are based on the standard form templates provided. Custom forms, additional forms and any custom programming are subject to additional fees not included in this quote. The additional fees would be quoted at the time of request, generally during the implementation of the forms. Please note that the form solution provided requires the use of approved printers. You may contact Tyler's support team for the most current list of approved printers.

Standard Project Management responsibilities include project plan creation, initial stakeholder presentation, bi-weekly status calls, updating of project plan task statuses, and go-live planning activities.