



# LONG BEACH

## BMW MOTORCYCLES

2125 E. Spring St. Long Beach CA 90806 / 562-426-1200



May 26, 2022

Color	Option Code
1 Night Black & Alpine White III	753
0 Night Black	716
0 Alpine White III (special order)	751
0 Black Blue (special order +60 days)	754
0 Saphir Blue (special order + 60 days)	755
0 Violet Blue (special order +60 days)	756
0 Glacier Silver Metallic (special order)	N99

**Quotation:**

National City			Motorcycle
	Option Code	Retail Price	\$21,250.00
<b>Factory Special-Order Options - Plan 90-120 Days for Delivery</b>			
0	Adaptive Headlight (includes 219)	134 \$625.00	\$0.00
0	Keyless Ride w/two transmitters	193 \$375.00	\$0.00
0	Gear Shift Assist Pro	222 \$495.00	\$0.00
1	Ride Modes Pro (includes 18B)	224 \$215.00	\$215.00
0	Chrome Exhaust (includes 19F)	340 \$150.00	\$0.00
0	Additional LED Headlights (driving lights)	562 \$450.00	\$0.00
0	PA Microphone	599 \$595.00	\$0.00
0	High Seat Black	610 \$0.00	\$0.00
0	Low Seat Black	776 \$0.00	\$0.00
0	Enhanced Smart Phone Connectivity	6NS \$250.00	\$0.00
<b>The Options Below denote Standard Order Deck - Removal is only by Special Order - Option Delete</b>			
1	Heated Seat	518 \$225.00	\$225.00
1	Tire Pressure Monitoring	530 \$225.00	\$225.00
1	Cruise Control (standard feature)	538 \$0.00	\$0.00
1	Weather Protection	649 \$195.00	\$195.00

**Additional Labor Operations Provided by Dealer**

Install Agency supplied radio	\$625.00
PVP Wireless Motorkit	\$925.00
Black Side Panels	N/C
Akropovic Exhaust System	\$2,782.00
Clearwater Daria Lights installed	\$1,079.00
MDR Rifle Mount	\$1,200.00
*CVR Fee	\$31.00
*Tire fee	\$3.50
*Non Tax Fee	\$0.00

<b>Units</b>	<b>Quotation valid for 60 days from date noted below.</b>	<b>Total Price - Page 1</b>	<b>\$28,755.50</b>
1		<b>Total Price - Page 2</b>	<b>\$2,715.34</b>
		<b>Total Price - Page 3</b>	<b>\$0.00</b>
		<b>Parts From Other Suppliers - Page 4</b>	<b>\$330.00</b>

Date of Quote: 2/1/23

Long Beach BMW Motorcycles  
Two bikes \$71,542.42 @ \$35,771.21 ea.

Dealer Basic Assembly / Preparation	\$450.00
Motorcycle Freight	\$645.00
<b>Total Retail Price per Unit with Options</b>	<b>\$32,895.84</b>
8.75% State Sales Tax (if applicable)	\$2,875.37
<b>Total Retail Price per Unit with Options</b>	<b>\$35,771.21</b>

Note: Prices subject to change without notice. Final price is always determined by the selling authorized BMW Motorcycle dealer.

To: Charles Berthon, Long Beach BMW Motorcycles

Re: Sole Source for FMS Accessories R 1250 GS-P Police Motors

Dear Charles,

Long Beach BMW Motorcycles commissioned the first R 1200 GS-P police motor project bike back in 2016. From that custom built unit, we have both learned a tremendous amount regarding agency needs & preferences as well as the intricacies of producing this very special motorcycle.

As you and your team realize, producing the R 1250 GS-P police motor requires a tremendous investment in time, experience and technical expertise. We at FMS Accessories are so appreciative of your commitment to this project, both in time and resources invested to produce a quality product while helping us overcome any objections, obstacles, etc.

Every build has unique qualities as agency specified equipment varies, which we cannot duplicate here. We highly value the spirit of collaboration between your team and ours to ensure that this special equipment is installed correctly and that the end customer receives the best quality motor. Consequently, no other dealership has done what you and your team have done, and I trust no other dealership as I trust yours to do the best possible work in careful assembly of these specialized vehicles based on the foundation of our instructions, augmented by your technician's vast understanding & experience installing the varying equipment mandated by each agency.

We look forward to the continued sales of these specialized vehicles through your dedicated team of professionals that make this possible.

Best regards,



Frank Stevens  
FMS Solutions, LLC

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