



# AGENDA REPORT

**Department:** Information Technology  
**Prepared by:** Ron Williams, IT Manager  
**Meeting Date:** Tuesday, February 21, 2023  
**Approved by:** Brad Raulston, City Manager

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**SUBJECT:**

Citywide Desktop Computer Lifecycle Replacements

**RECOMMENDATION:**

Adopt a Resolution of the City Council of the City of National City, California, waiving the bid process by utilizing pricing and contracts, amendments, and extensions from the National Association of State Procurement Officials (NASPO) ValuePoint Agreement with Dell Technologies, Inc. to purchase computer hardware, software, and related services for an amount not to exceed \$369,628.00 pursuant to National City Municipal Code Section 2.60.260.

**BOARD/COMMISSION/COMMITTEE PRIOR ACTION:**

Not Applicable.

**EXPLANATION:**

The City of National City participates in a cooperative purchasing agreement negotiated by NASPO ValuePoint to obtain computer hardware, software, and related services from Dell Computers, Inc. NASPO ValuePoint awarded Dell Technologies, Inc the State of California Participating Addendum 15-70-34-003 which can be used by state and non-state governmental entities. Staff utilizes the Dell cooperative purchasing agreement to provide the City of National City with standardized hardware and software, which facilitates efficient troubleshooting, quick turnaround times for equipment replacement, and standardized desktop imaging. This maximizes the value of the City's investment by adopting a citywide standard for desktop computers, centralized servers and software across the enterprise.

The City's computing infrastructure is comprised of hundreds of hardware components including desktop and laptop computers, monitors, printers and peripherals. Over time, these resources wear, age and/or become obsolete causing performance degradation, excessive support and repair activity, and loss of reliability. In order to manage these impacts, we propose the lifecycle replacement of approximately 280 staff desktop computers, 420 monitors and peripherals that are older than five years. A five year replacement lifecycle is the recommended best practice which corresponds to industry benchmarks for the useful life of desktop computer systems and peripherals. Council authority is requested for hardware and software purchases from Dell Computers, Inc. under NASPO ValuePoint's cooperative purchasing agreement for an amount not to exceed \$369,628.00.

Utilizing cooperative purchasing agreements significantly improves the quality of purchasing executed by the City, and participation in such agreements allows the City to gain greater efficiencies and economies of scale. NASPO ValuePoint is considered a 'pure' cooperative

because the program is led by State Procurement Officers from public-sector member states whom are elected by their peers and subject matter experts.

**FINANCIAL STATEMENT:**

The funding was budgeted in the FY23 Information Technology Maintenance & Operations Fund expenditures. No additional appropriations are required.

Account: 629-403082-502-0000

**RELATED CITY COUNCIL 2020-2025 STRATEGIC PLAN GOAL:**

Not Applicable

**ENVIRONMENTAL REVIEW:**

This is not a project under CEQA and is therefore not subject to environmental review.CCR15378; PRC 21065.

**PUBLIC NOTIFICATION:**

Agenda Report posted within 72 hours of meeting date and time in accordance with Brown Act.

**ORDINANCE:**

Not Applicable

**EXHIBITS:**

- Exhibit A – Dell Quote
- Exhibit B – NASPO Master Agreement
- Exhibit C – Amendment #1
- Exhibit D – Amendment #2
- Exhibit E – Amendment #3
- Exhibit F – Amendment #4
- Exhibit G – California Participating Addendum
- Exhibit H – Resolution