



# AGENDA REPORT

**Department:** Fire Department  
**Prepared by:** Walter Amedee, Management Analyst III  
**Meeting Date:** Tuesday, March 21, 2023  
**Approved by:** Brad Raulston, City Manager

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**SUBJECT:**

Sole source purchase of Zoll Monitors/Defibrillators for the Fire Department.

**RECOMMENDATION:**

Adopt the Resolution of the City Council of the City of National City, California, 1) Waiving the Formal Bid Process Pursuant to National City Municipal Code Section 2.60.220(B) Regarding Sole Source Purchasing of Five X Series Advanced Monitor/Defibrillators from Zoll Medical Corporation for the National City Fire Department; and 2) Approving the Establishment of Appropriations and a Corresponding Revenue Budget in the Amount of \$198,028 Based on Funding Received From the Lower Sweetwater Fire Protection District's Equipment Replacement Fund.

**BOARD/COMMISSION/COMMITTEE PRIOR ACTION:**

Not Applicable.

**EXPLANATION:**

The City of National City's Fire Department provides advanced emergency medical services to the residents and visitors of the City of National City. The Fire Department currently uses Zoll monitors/defibrillators on a daily basis for emergency medical responses that are reaching the end of use life and need to be updated. The Zoll monitors/defibrillators are used by AMR ambulance service provider and adjacent fire agencies. The Zoll Medical Corporation is a sole source vendor of X Series Advanced Monitors/Defibrillators.

As allowed by National City Municipal Code Section 2.60.220 (B) - Open market procedure— Exception to bidding requirements, the National City Fire Department requests the purchase of five Zoll X Series Advanced Monitors/Defibrillators from Zoll Medical Corporation, a sole source provider.

Zoll Medical Corporation is the sole supplier of X Series Advanced Monitors/Defibrillators in the United States. No other X Series Advanced Monitors/Defibrillators suppliers are available in the U.S. Therefore, purchasing this equipment from Zoll Medical Corporation must be considered a sole source procurement.

Zoll Medical Corporation is pleased to offer the City of National City the opportunity to take advantage of the quote.

Accordingly, staff recommends waiving the formal bid process pursuant to NCMC Section 2.60.220(B) for the sole source purchase of the X Series Advanced Monitors/Defibrillators from Zoll Medical Corporation for \$198,027.82.

2.60.220 - Open market procedure—Exception to bidding requirements:

In any of the following instances, the city manager or purchasing agent may dispense with the requirements of bidding when any of the following applies, provided the circumstances are completely documented:

*B. The commodity, regardless of value, can be obtained from only one source. Sole source procurements may be used when there is only one source from which a particular commodity is available and there is no adequate substitute. Sole source procurement may also be used when it is clear that competitive bidding will not produce any competitive advantage or would be impractical or not meet an urgent city procurement need.*  
(Ord. 2262 § 1 (part), 2005)

**FINANCIAL STATEMENT:**

Funding for this purchase is being provided by the Lower Sweetwater Fire Protection District pursuant to its agreement with the City for providing fire protection services within the District.  
Expenditure Account: Expenditure Account: 001-412-125-521-0000 - \$198,028  
Revenue Account: 001-12125-3555 - \$198,028  
No City match required.

**RELATED CITY COUNCIL 2020-2025 STRATEGIC PLAN GOAL:**

Public Safety

**ENVIRONMENTAL REVIEW:**

This is not a project under CEQA and is therefore not subject to environmental review.CCR15378;  
PRC 21065.

**PUBLIC NOTIFICATION:**

Agenda Report posted within 72 hours of meeting date and time in accordance with Brown Act.

**ORDINANCE:**

Not Applicable

**EXHIBITS:**

Exhibit A – Zoll Monitor Quote  
Exhibit B – Zoll Medical Corporation Sole Source Letter  
Exhibit C – Resolution