



# AGENDA REPORT

**Department:** Fire Department  
**Prepared by:** Walter Amedee, Emergency Manager  
**Meeting Date:** Tuesday, November 19, 2024  
**Approved by:** Benjamin A. Martinez, City Manager

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**SUBJECT:**

Vehicle Purchase for the Fire Department

**RECOMMENDATION:**

Adopt the Resolution Entitled, "Resolution of the City Council of the City of National City, California, 1) Waiving the Formal Bid Process Pursuant to National City Municipal Code Section 2.60.260 Regarding Cooperative Purchasing and Authorizing the City to Piggyback onto Sourcewell Contract #091521-NAF with National Auto Fleet Group for the Purchase and Buildout of a 2024 Ford Super Duty F-250 SRW (W2B) XLT 4WD Crew Cab; 2) Waiving the Formal Bid Process Pursuant to National City Municipal Code Section 2.60.220(B) Regarding the Purchasing of Emergency Lighting and Controller for the New Vehicle; 3) Approving the Purchase of a Flatbed Trailer and Camper Shell from the Lowest Responsive, Responsible Bidders; and 4) Approving the Establishment of Appropriations and Transfers and a Corresponding Revenue Budget in the General Fund and Vehicle Replacement Fund Based on Funding from the Lower Sweetwater Fire Protection District's Equipment Replacement Fund in a Not-to-Exceed Amount of \$95,040.00."

**BOARD/COMMISSION/COMMITTEE PRIOR ACTION:**

Not Applicable.

**EXPLANATION:**

The National City Fire Department strives to maintain its readiness to respond to significant incidents within the City as well to requests for mutual aid in surrounding jurisdictions and for responding to large scale incidents within the State of California. Through funding available from the Lower Sweetwater Fire Protection District, the City has the opportunity to acquire a 2024 Ford Super Duty F-250 SRW (W2B) XLT 4WD Crew Cab truck, camper shell, and flatbed trailer that would strengthen the Fire Department's response capabilities.

As allowed by Section 2.60.260 of the National City Municipal Code (NCMC) regarding cooperative purchasing, there is an opportunity to piggyback onto the Sourcewell Contract #091521-NAF with National Auto Fleet Group to allow for the purchase of one (1) 2024 Ford Super Duty F-250 SRW (W2B) XLT 4WD Crew Cab.

NCMC Section 2.60.260 provides authority to the purchasing agent to join with other public jurisdictions to take advantage of cooperative purchasing opportunities, including but not limited to any federal, state, or local agency pricing program or structure that is determined by the purchasing agent to allow procurement that is in the best interests of the City. The purchasing agent may buy directly from a vendor at a price established through competitive bidding by another public agency whose procedures have been determined by the purchasing agent to be in substantial compliance with the City's procurement procedures, irrespective of the contracting

limits of that jurisdiction or agency, even if the City had not initially joined with that public agency in the cooperative purchase.

National City's Purchasing staff has confirmed that the Sourcewell Contract #091521-NAF with National Auto Fleet Group was competitively bid through a Request for Proposals (RFP) process, and that the State of California's Department of General Services procurement procedures are in substantial compliance with those of National City.

Sourcewell is willing to offer the City of National City the opportunity to take advantage of this competitive bid price. The Sourcewell Contract #091521-NAF award was made for \$58,275.00 unit price. National City's cost will be \$61,119.42 (\$56,193.72 after a 3.571% discount plus sales tax and tire fee). Therefore, staff requests that City Council authorize the purchase of one (1) 2024 Ford Super Duty F-250 SRW (W2B) XLT 4WD Crew Cab consistent with Section 2.60.260 of the National City Municipal Code regarding cooperative purchasing, by piggybacking onto the Sourcewell Contract #091521-NAF.

In addition, as allowed by National City Municipal Code Section 2.60.220 (C) - Open market procedure—Exception to bidding requirements, the purchase of an Emergency Lighting and Controller package is necessary for the new vehicle to be fully operational. AEP California is the sole provider of the lighting package that the City currently uses for City emergency services vehicles and will be used for this vehicle. This will allow for integration with the City's existing equipment utilized for emergency services. The cost for the Emergency Lighting and Controller package is \$10,006.96.

Staff have also requested quotes for the purchase of a flatbed trailer and camper shell for the vehicle. The quotes obtained determined that TheTrailerZone.com and Leer Truck Acc. Center - San Diego were the lowest responsive, responsible bidders for the flatbed trailer and camper shell respectively. The cost of the flatbed trailer is \$8,845.35 and the camper shell is \$6,339.25.

Funding for these purchases was obtained from the Lower Sweetwater Fire Protection District's Equipment Replacement Fund. A check for \$95,040.00 was received by the Finance Department intended for the purchase of the fully equipped vehicle. The Finance Department has placed the funds in the City's General Fund.

This vehicle will be utilized by an Operations Division Chief to respond to large scale incidents within the city of National City and disasters throughout the state of California. The flatbed trailer will be utilized by the National City Fire Department to transport training materials to the fire department training facility such as roll up doors for forcible entry, lumber for ventilation exercises, and vehicles for auto extrication modules.

#### **FINANCIAL STATEMENT:**

There is no cost to the City of National City to purchase the truck, camper shell, and trailer due to funding being obtained from the Lower Sweetwater Fire Protection District's Equipment Replacement Fund. The total cost for the purchase of the items described above is \$86,310.98. The remainder of the \$95,040 will be used to purchase and install a Motorola mobile radio. There will be ongoing operational and maintenance costs as well as internal service fund charges from the City's Vehicle Replacement Reserve as a result of the addition of these items to the City's fleet. There is potential for revenue generation as the Ford F-250 vehicle deploys to incidents throughout the state of California under the auspices of the Office of Emergency Services with a reimbursement rate of approximately \$500.00 per day. Also, the flatbed trailer will reduce current costs associated with lumber delivery and the delivery of vehicles for auto extrication training.

Revenue Accounts:

100-70-22-22100-3555- \$95,040.00 Fire Protection Services Lower Sweetwater (General Fund)  
644-10-31-31100-3999- \$95,040.00 Transfers from Other Funds

Expenditure Accounts:

100-10-19-19100-8999- \$95,040.00 Transfers to Other Funds  
644-10-22-22100-7511- \$95,040.00 Automotive Equipment

**RELATED CITY COUNCIL 2020-2025 STRATEGIC PLAN GOAL:**

Public Safety

**ENVIRONMENTAL REVIEW:**

This is not a project under CEQA and is therefore not subject to environmental review.CCR15378;  
PRC 21065.

**PUBLIC NOTIFICATION:**

The Agenda Report was posted within 72 hours of the meeting date and time in accordance with  
the Ralph M. Brown Act.

**ORDINANCE:**

Not Applicable

**EXHIBITS:**

Exhibit A – Sourcewell Contract #091521-NAF  
Exhibit B – Sourcewell Quote #29259  
Exhibit C – AEP California Quote #QTE0039412  
Exhibit D – TheTrailerZone.com Quote  
Exhibit E – Leer Truck Acc. Center - San Diego Quote  
Exhibit F – Resolution