



AGENDA REPORT

Department: Engineering and Public Works
Prepared by: Tirza Gonzales, Operations Manager
Meeting Date: Tuesday, June 17, 2025
Approved by: Scott W. Huth, Interim City Manager

SUBJECT:

Authorize the Purchase and Buildout of Four (4) Ford Police Utility Interceptors for the National City Police Department

RECOMMENDATION:

Adopt a Resolution Entitled, "Resolution of the City Council of the City of National City, California, 1) Waiving the Formal Bid Process Pursuant to National City Municipal Code Section 2.60.260 Regarding Cooperative Purchasing and Authorizing the City to Piggyback onto County of San Diego Contract # 570454 with Kearny Mesa Ford for the Purchase of Four 2025 Ford Police Interceptor Utility B/W AWD 3.3 Hybrid Vehicles in a Not-To-Exceed Amount of \$228,000 for the National City Police Department; 2) Waiving the Formal Bid Process Pursuant to National City Municipal Code Section 2.60.110(B) Regarding Exceptions to Formal Competitive Bidding and Authorizing Purchase and Installation Services from American Emergency Products in a Not-To-Exceed Amount of \$127,000 to Complete the Buildouts for All Four Vehicles; 3) Authorizing a Fiscal Year 2025 Budget Adjustment to Establish an Appropriation in the Amount of \$36,250 in the Vehicle Acquisition Fund; and 4) Authorizing the City Manager to Approve Adjustments of up to \$35,500 to the Not-To-Exceed Amounts for the Purchases as a 10% Contingency for Unforeseen Fluctuations in Pricing."

BOARD/COMMISSION/COMMITTEE PRIOR ACTION:

Not Applicable.

EXPLANATION:

Four (4) Ford Explorer Police Interceptors have been in service for almost ten (10) years and have exceeded their useful and optimum life cycle of six (6) years and are scheduled to be replaced. All four vehicles are currently being used by National City Police Department Patrol.

Through adoption of the FY24 and FY25 annual budgets, City Council approved the purchase and buildout of thirteen (13) National City Police Department Vehicles. Due to limited stock and availability issues, staff was only able to acquire nine (9) vehicles and is now returning to City Council to purchase the remaining four (4) vehicles including buildouts (one vehicle budgeted in FY24 and three vehicles budgeted in FY25).

Staff is requesting approval for the purchase and buildouts of four (4) 2025 Ford Police Interceptor Utility B/W AWD 3.3 Hybrid for the National City Police Department for not-to-exceed amounts of \$228,000 and \$127,000, respectively, and authorization for the City Manager to approve adjustments to the not-to-exceed amount for the purchase of up to \$35,500 as a 10% contingency for unforeseen fluctuations in pricing, for the National City Police Department. All four (4) vehicles will be built-out to support Patrol.

Pursuant to National City Municipal Code (NCMC) Section 2.60.260 - Cooperative Purchasing, there is an opportunity to take advantage of competitive pricing by piggyback onto County of San Diego Contract # 570454 to purchase the vehicles. NCMC Section 2.60.260 provides authority to the purchasing agent to join with other public jurisdictions to take advantage of cooperative purchasing opportunities, including but not limited to any federal, state or local agency pricing program or structure that is determined by the purchasing agent to allow a procurement that is in the best interest of the City. The purchasing agent may buy directly from a vendor at a price established through competitive bidding by another public agency whose procedures have been determined by the purchasing agent to be in substantial compliance with the City's procurement procedures, irrespective of the contracting limits of that jurisdiction or agency, even if the City had not initially joined with that public agency in the cooperative purchase.

National City's Purchasing staff has confirmed the County of San Diego Contract # 570454 was competitively bid through a Request for Proposals process, and that the County of San Diego procurement procedures are in substantial compliance with those of National City.

National City Municipal Code Section 2.60.110(B) - Formal bidding procedure--Generally, provides authority for the City Council to waive formal competitive bidding where, among other reasons, competitive bidding is or would be impractical or impossible or the circumstances are such that no obvious, ascertainable advantage to the City could result. Due to the need to complete the buildouts for the new police vehicles in a timely manner, coupled with American Emergency Products' ("AEP") development of a proprietary plug-and-play wire harness system customized for and used on other NCPD patrol vehicles (as well as Fire Department vehicles), staff is requesting authorization from the City Council to waive the formal bid process pursuant to NCMC Section 2.60.110(B).

FINANCIAL STATEMENT:

The budgeted cost for the four vehicles, including the buildouts was \$318,750. The actual cost of the vehicles with buildouts is \$355,000. Therefore, a FY25 budget adjustment in the amount of \$36,250 is necessary. Fund balance in the Vehicle Acquisition Fund (644) is available to support the additional appropriations, and if needed, any portion of the contingency of \$35,500.

644-10-21-21100-7511-	Patrol Vehicles with Buildouts	\$355,000
644-10-21-21100-7511-	Patrol Contingency, if necessary	\$35,500

RELATED CITY COUNCIL 2020-2025 STRATEGIC PLAN GOAL:

Public Safety

ENVIRONMENTAL REVIEW:

This is not a project under CEQA, and is therefore, not subject to environmental review. CCR15378; PRC 21065.

PUBLIC NOTIFICATION:

The Agenda Report was posted at least 72 hours before the Regular Meeting date and time, and 24 hours before a Special Meeting in accordance with the Ralph M. Brown Act

ORDINANCE:

Not Applicable

EXHIBITS:

- Exhibit A – Kearny Mesa Ford Quote
- Exhibit B – County of San Diego Contract 570454
- Exhibit C – AEP Buildout Quotes
- Exhibit D – Resolution